U.S. General Services Administration

Federal Acquisition Service

Federal Strategic Sourcing Initiative

Wireless Telecommunications Expense Management Services

May 2008

Primary Objectives - TEM

- Establish a common procurement vehicle through which agencies may procure and utilize TEM Services
- Lower total costs associated with TEM while achieving similar or improved service levels versus today
- Utilize business intelligence to better support overall decision making and performance management

Key Features

- Solicitation Number: 7TF-06-0018
- Contract Type: Indefinite Delivery/Indefinite Quantity (IDIQ)
- Firm Fixed Price - Multiple Award Contract
- Partial small business set-aside
- Contract Maximum: $93M
- Period of performance: 2 years with 3 one year options
- Contract awarded 11 January to:
  - Avalon Technologies - GS07T08BGD0002
  - Booz-Allen Hamilton - GS07T08BGD0003
  - iSYS LLC - GS07T08BGD0001

Benefits

- Optimized rate plans/lower effective per minute pricing
- Accurate billing and payment
- The ability to identify and eliminate unused devices/lines
- Improved compliance to rate plans and related wireless spend management policies
- Improved asset management
- Management of bill related issues and conflict resolution

Core Services

- Wireless Service Contract/Agreement Administration
- Inventory Management
- Invoice Management and Audit
- Rate Plan Optimization
- Management Reporting

Optional Services

- Contract Optimization
- Ordering and Procurement
- Bill Payment
- Dispute Recovery
- Device Disposition/Disposal

Additional Services

- Transition
- Wireless Service and Device Resale

Ordering Options

- Direct Order/Direct Bill

  Directs customer vendor acquisition

  Customer actions:
  - Define requirement and develop SOW
  - Conduct fair opportunity
  - Places order directly with vendor
  - Administers contract and close task upon completion

Ordering Options

- GSA Assisted Acquisition
  - GSA assists and/or develops SOW
  - Ensures fair opportunity and contractual compliance
  - Evaluates proposals and awards task orders
  - Verifies, obligates, and ensures proper use of funds
  - Maintains all acquisition documentation
  - Acts upon invoices and resolves billing issues
  - Processes task order closeout

Why Move To FSSI?

- Meet OMB's goal for cross-Government participation
- Significant Savings
- Collect and analyze data
- Identify trends
- Re-engineer high-cost business processes
- Replicate cost-saving business processes
- Share lessons learned and best practices
- Enjoy quality service levels
- Drive additional discounts
- Identify adjustments for future FSSI acquisition

Point of Contact

Mike Loria
GSA Federal Acquisition Service
Program Manager, Wireless TEM Services
(504) 589-4348
Michael.Loria@gsa.gov

Russ Peery
GSA Federal Acquisition Service
COTR, Wireless TEM Services
(817) 574-4318
Russ.Peery@gsa.gov

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